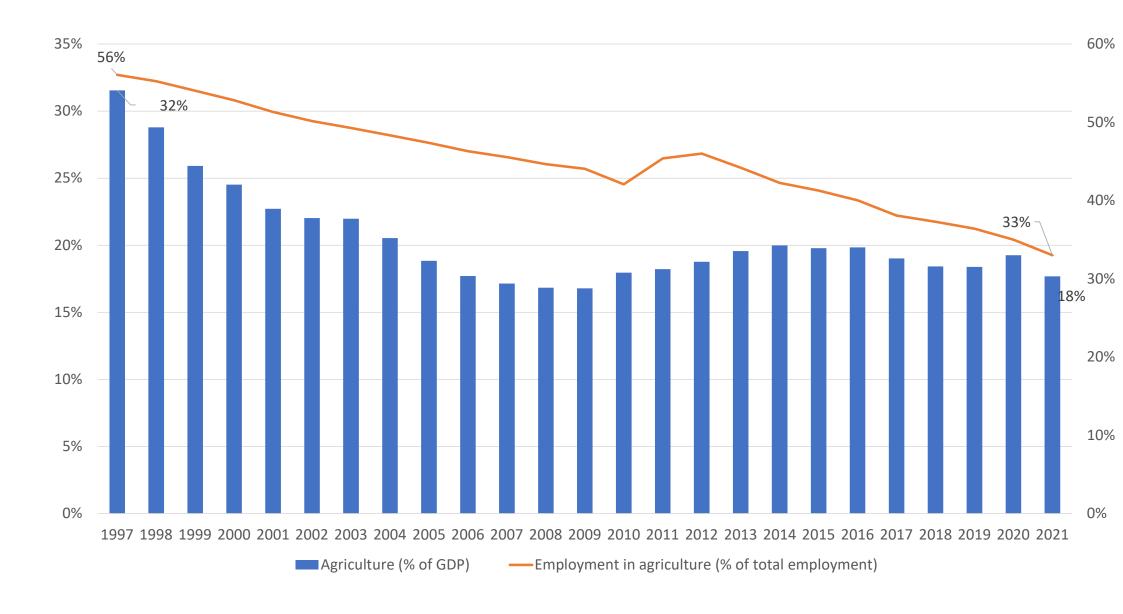
Some thoughts on Agriculture

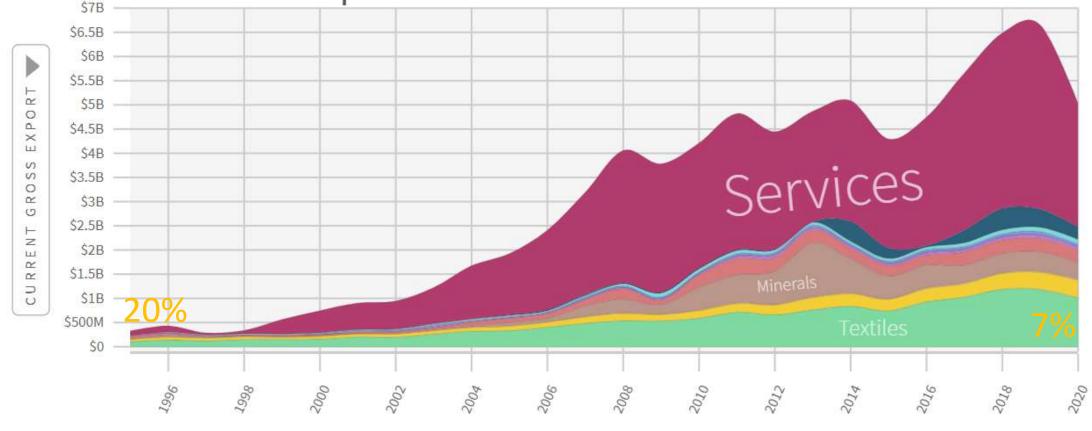
(... from a non-expert in agriculture)

How much of Albania's GDP and jobs come from agriculture?



How much of Albania's exports come from agriculture?

What did Albania export between 1995 and 2020?



























What are the most important Albanian agribusiness exports? (in terms of money)

Agricultural sector exports

What did Albania export in 2020?

What did Albania export in 2020?					Show	n: \$3	362M	Total:	\$5.0	3B 👩
Plants used in perfumery,		Preserved fish					elons and ipayas	Fuel wood		niers
pharmacy or insecticide			3.08%		1.78% Cabbages		1.60% ES P		(%) Crusta	1.29% Other nuts
										0.84%
11.20%	7.59%	Prepared aquatic invertibrates		2.08%						
Cardboard packing containers	Prepared or preserved fish									0.4596
Containers		4.95%		1.99%						
		Other vegetables	2.47% Leather apparel							
9.85%	7.39%									



















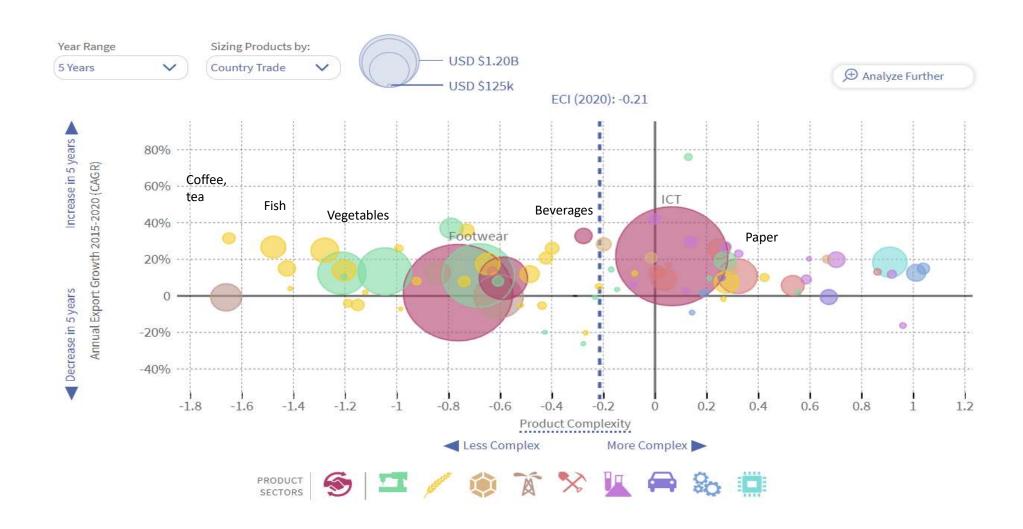








Value addition in exports



So, how can we make agriculture sector more competitive?

Prepare for climate change

What we can expect

+2C increase in mean annual temperature for winter and summer by 2049

-8% mean precipitation by 2049

... not very good news

-28% annual water availability for crops by 2050

Increase in the total number of consecutive dry days and decrease in the number of frost days by 2049

Increase in the Heatwave Duration Index of 20 days by 2049

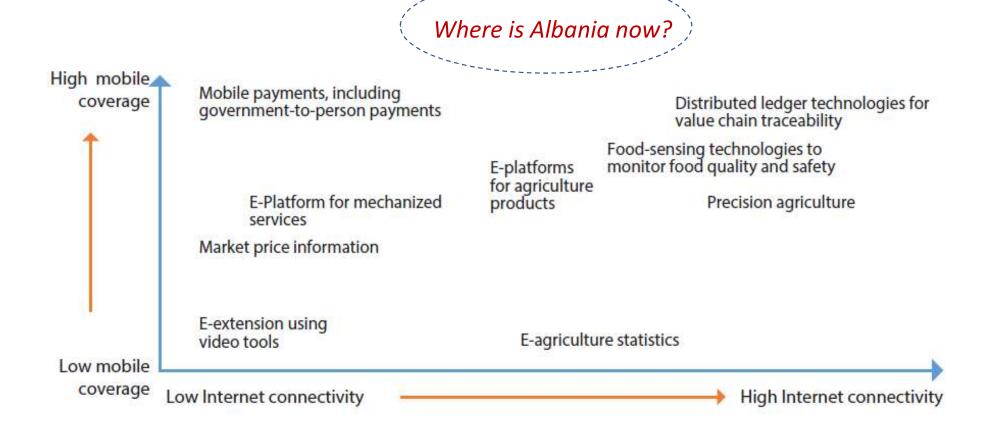
Increased exposure to new pests and diseases for agricultural crops and livestock due to changes in the temperature and precipitation

Increase access to finance

Out of the commercial banks' portfolio, how much goes to agriculture sector?

- 1. 43%
- 2. 33%
- 3. 23%
- 4. 13%
- 5. 3%
- 6. <3%

Harness new technologies



Map of technologies and maturity









NEW TECHNIQUES



USE NEW TECHNOLOGIES TO BRING FOOD PRODUCTION TO CONSUMERS INCREASING EFFICIENCIES IN THE FOOD CHAIN







INCORPORATE CROSS - INDUSTRY **TECHNOLOGIES AND APPLICATIONS**



Drone technology



Internet of things











Today available

Readiness to "Grow" to Market

Time

Improve skills!

Which one is the most important?

Technological skills:

Interpersonal skills:

Business skills:

Marketing skills:

Risk management skills:

Problem solving skills:

Learning skills:

Financial skills

- Irrigation, cultivation techniques, harvesting, storage, transportation, livestock monitoring, smart greenhouses, agricultural drones, farm management systems, crop management systems
- Communication skills, negotiation skills, empathy, ability to listen, emotional intelligence
- Ability to maintain effective knowledge of markets and trends. Identification of new clients. Strategies to maintain existing ones.
- Ability to define what distinguishes your products or companies from others.
- Ability to identify future risks, mitigate those that you can reduce and prepare for those you can't
- Ability to respond rapidly to changing situations and guide teams to results
- Ability and willingness to continue learning
- Ability to run a profitable and financially sustainable business

The jobs of the future

... probably not what we thought

The future of agriculture jobs in Albania



Top future agriculture jobs

Drone technologist

• Will Show farmers how to increase yields and reduce crop damage using sensors, robotics and images from the air

Hydrologists

• Researches the distribution, circulation, and physical properties of the earth's underground and surface waters

Agrocommunicators

• Share the story of agriculture and engage the public to better understand it.

Cricket Farmer

• Crickets will be turned into high protein flour for bread products and protein bars or deep fried to produce crispy snacks.

Agroecological farmer

• The agroecological farmer grows crops and biofuel, while restoring agricultural balance

Questions?